

Concourse — The Way of our Father

No High-Pressure Salesmen

The nations must see the veritable reality through us (Isa 52:15). No high-pressure tactics have to be added to the witness. We do not have high-pressure salesmen in the tribes. You don't have to put pressure on people to get them to acknowledge the truth about something. Our products (like our gospel) speak for themselves. The witness and the "sales pitch" are balanced. Our persuasion (in speaking to people) is based on the truth or reality of our products and/or gospel (Jn 17:23).

The sent one even has to have more than just words in demonstrating the veritable reality of the gospel. Through their hospitality and love the demonstration of our Master's life is verified and their words then have a basis in presenting the truth. The witness of our life backs up our "sales pitch." No high-pressure sales pitch is necessary to convince anyone if what you are presenting is actually the truth. Tribal Trading will be a tremendous test. It will be one of our greatest tests. We must be a light to Christianity and the world. Maybe some of our "salesmen" in the past have made promotions of our products like high-pressure salesmen (2 Cor 5:11; 1 Pet 2:12; 3:15-16). By the fear of God we persuade men. The nations are longing to see the truth in us. We must study the *Merchants Teaching*. The School of Prophets will eventually be formed as well and everything will be judged properly. New prophets will be coming in and going back to their respective locations.

One of the main reasons Tribal Trading will be our greatest test is because the *desire* to be rich will always be there to tempt us, seeking to ensnare us and disqualify us from the running (1 Tim 6:9,10,17-19). Even those in this present world must be spoken to concerning this as we present the gospel to them. The Word tells us to teach and warn of the impending ruin that will come upon those who set their hope on the uncertainty of riches. The love of money is the root of all evil. Instead, we are to instruct those who

are rich to be prepared and ready to distribute and contribute their wealth to the needs of the saints, thus participating in the *koinonia* of the Body of Messiah.

Everything, including this ship, has to be judged. It could be a stumbling block or make us appear as something we are not. However, if all on board are evangelists then it may provide many hundreds of disciples in the years to come. Everything has to be tested and we must see what is pleasing to our Father. If we are not seeking to do our Father's will, it could end up being hijacked. We don't want the ship rigged by any who are not filled with the Holy Spirit.

There is no telling what we can do if we are all persuaded to be one, concentric in vision and focus. Even the nations had to be divided up because of it. We must validate the truth. We are to be the corporeal truth — the Corporate Body. Whatever products we sell in Tribal Trading, and the way we conduct ourselves, must verify the truth.

Eventually, we want to grow our own maté in Brazil. We want to have organic farms where we can grow it ourselves, harvest it, process and package it. We need to know everything about it so we can persuade others concerning it. We have a lot to learn. We must first be persuaded ourselves concerning maté and its benefits. We have to learn the truth about everything before we sell it to the nations. We can't go on our own strength, but have His wisdom, discretion, insight, and understanding (Pr 2).

Nun — Jn 18:37 — We aren't the refined, cunning salesmen of the world, but are those who have heard the truth and are persuaded by it. "Everyone who is of the truth hears My voice," our Master said. We've all been persuaded concerning the truth. The witness is the verification of the truth, which is based on the reality of the gospel. In every way we have to verify the truth — by our love, care, and attentiveness to one another. In Hillsboro our Father corrected us for the ways we were going off, and how we were failing to do this. He brought us back on course. Our Father has us here to be those witnesses of the truth, coming from a place of veritable reality. Those who are of the truth will be drawn to us.

Yadutan — It's so easy to seek our own will instead of our Father's will, because of our needs and inner workings. The test will be whether we are

seeking to please Him or please ourselves. Our nation will be built on a selfless love, not through those who seek after their own needs or even the needs of their tribe over the others.

Baruch — I was thinking of that song based on Psalm 15, about who may dwell in His holy hill, and stand in His presence. That's what we've been saved for, to stand in His holy place and draw others to Him. But if we disqualify ourselves by our own selfish pursuits or being defiled by anything unclean or any falsehood, then we cannot stand in His holy place.

ha-êmeq — I thought it was very significant that just before this meeting we experienced a high-pressure salesman who tried to sell us a water purification system. We were on the side, observing him giving his sales pitch to Eliezer and Zemirah. After five minutes we were convinced by the way it made the cloudy water clear, but then he went on for four hours. He wouldn't tell us the price for the longest time. Finally he said that it was \$14,000 for two houses.

It was obvious he had been trained in some sales training. He was determined not to leave without getting a signature for a three-day trial, which he assured us we could get out of if we didn't like it. Then he would insist on coming to install it, so we could really experience it. Our Father caused that to happen at that time so that we could see really clearly what we don't want to become.

Zec 14:21 — “And there shall no longer be a *Canaanite* (trader, merchants, merchandisers) in the house of the LORD of hosts on that day.” It says traders or merchants, profiteers. Eze 17:4 — “land of trade... city of merchants.” See also Zep 1:11; Neh 13:19; Jn 2:14-16; Isa 23:8; 43:12. Hos 12:7-8 says (Living Bible), “But no, my people are like crafty merchants selling from dishonest scales — they love to cheat.” (NASB) — “A merchant, in whose hands are *false balances*. He loves to oppress.” False balances, dishonest gain, cheating, extortions, oppression — these are the tactics of the businessmen of the world. We will have nothing to do with this. Rather, our “traders” will be men of upright character, servants of righteousness, who are balanced, seeking the good and welfare of the tribes — not themselves. Tribal Trading will be a service to our communities, getting the best products at the cheapest costs. In Zep 1:11, old Israel allowed the merchants and traders (*Canaanites*) to “co-mingle” within the city in a

business district of Jerusalem called *Mortar*. This is like Christianity today that gains its wealth and influence by those who are the rich and affluent businessmen of the world.

So we have to take the whip like our Master did, and drive the merchants out of the Temple, and stop making our Father's house a marketplace. Zeal for His house has to consume us. That will be our protection.

Concourse

A *concourse* is a protected course; it is another word for *Edah*. If we are on course we will be opposed, but we will also be protected, made secure and safe.

Heb 11:10,16 speaks of a *city*, but if we don't understand the word *city* right, we won't know what we're talking about. The word for *city* actually goes back to the meaning of *concourse*. In Ps 84 it says, "...the highway to your city runs through my heart."

We have to be familiar with the terms of the trade, like *profiteer*, and *traffic*. We will go to certain places where we can exhibit our products. We are right there in the middle of it, the traffic of the trade, the commerce of the world, seeking the profit of the sales, exhibiting our products, etc. I'm not saying it's wrong, but we have to stay *on course* when we do it, even in our advertisements. Isa 23:8 says the merchants were the great, respected (honored) men of the earth (Rev 18:23). The Jews were excellent at this and experts in this realm. That is how they made themselves odious in Germany before the Second World War. Before the Holocaust it was amazing what the Jews were doing with commerce and business in the world.

We have to understand the spirit of the realm we are touching. There is a spirit that attempts to deceive — to test us. It seeks to take us off course so we will be disqualified. Jn 7:17-18 — There are two kinds of messengers there, those with deceit and falsehood, and those who are clean. Someone might come in through a single evangelist who brings them in over the wall. If deceit is working in us — then those who

come in through those who are self-seeking, desiring glory and esteem for themselves, place those “converted” on a false foundation — without love. It can’t hold together.

Rev 18:21 — Babylon is called “the great *city*.” We’re looking for a *city*, but not that city. Babylon is one city; we are another. It is on one concourse, we are on another. The word “city” in Greek is tied together with many things, implying the ages to come, the heavens (universe), a city prepared, variegated, manifold, etc. We have a foretaste of the Holy City now, and Christianity has a foretaste of Babylon now. A coalition is being formed out of Christian businessmen and merchants. They have entire yellow page directories and booklets where it only lists Christian businesses and organizations. If you are a Christian, then you are taught to trust your Christian brothers who are lawyers, bankers, businessmen, etc. It will be called a Christian *community*. This is the great city of Babylon.

The word *concourse* comes from a French word meaning to gather (like *together*), onward movement, progress, channel, to run a race, being or living together, an overflow. Being on a *concourse* means we’re together on a course. We’re running a race on a course. It is #4053 in Greek — exceeding, superfluous, far beyond all else (positive implication is applying it to love.) It is related to the word *Edah* (beehive), as the purpose of swarming is to propagate life, the overflow and establishment of more hives. Jer 30:20 — *Congregation* or *community* is the Hebrew word *Edah*; another word for it is *concourse*. Wherever we are, in every place, we are a beehive. We are continuing to overflow and progress until it accomplishes our Father’s intent. We have to swarm to every place in our tribal area. We are a congregate whole.

Where is Tribal Trading going? Where are we headed? Cottage industries in each *edah*, like a beehive of business and activity — doing our Father’s will. Tribal Trading has to do with our local areas, taking our products out to the people in the area where we live. Congregate means to be together (community), assemble, being gregarious (to

be social or forming a society). You can see how the word *gregarious* comes from the root of this word — congregate.

There are roughly 250 townships in New Hampshire where we need to swarm. There are 2,500 townships in New York State. We must be in every place in our geographical territories. Tribal Trading has to do with development in our tribal territories. Cottage industries support our clans and way-out houses. We must go back and forth (like the worker bees) trafficking our products, but always staying on course without deviation from it.

Shoresh — A hive is a miracle. 80,000 bees live in a very small space, which they are continually keeping clean and propagating new life. They're making food, making babies, and keeping the hive clean. When the hive is full, they swarm.

What does a worker bee and a walker have in common? How do they make the honey?

Phineas — They collect the nectar, put it in a cell of the hive, and they fan it with their wings to evaporate the excess water, concentrating the sweetness to make honey.

Shoresh — There are three things hives do: 1) They clean themselves. They keep out the dead bees which could infect a hive. There are hundreds of bees in a hive, but they don't die because the hives are kept clean. 2) They propagate life — the queen bee's only concern is with the constant propagation of new bees for the hive. She literally births hundreds and hundreds of them. 3) They prepare food stores. They do this for those inside and for those outside the hive. Then when the stores are not large enough to feed the workers, they go and start other hives (swarming) from scratch.

Nahaliel — Once the hive gets to a certain size, they know it is time to swarm. I thought of the 153 fish you wrote about, a sufficient number for a community. The hive is self-limiting in terms of the supply of nectar.