

July 2001 Intertribal Meetings — Part 3

Finance Meeting – Where the Tribes are after the DC Event

We gathered in the house this kind woman in Washington, DC, gave us the keys to after we met her and she had read our Freepapers.

It used to be that if anyone's alarm went off in the meeting, they would take it off and stomp it.

Haggai – Sameach did it one time in Sus.

What I think we need to reveal here to everyone from all the tribes is insight into the financial condition of just exactly what we are up against. Then you won't think that Yehudah will be able to do anything at this point. We are in the middle of a great financial crisis. We have many jobs that have been offered to us, but we have no way of earning income to even do the jobs. I know that we just have to be honest and put it all out on the table.

I know Gad also put a large amount of money into the café. What did the DC Event cost us?

Daniel – Overall we are looking at probably a few hundred thousand dollars (around \$300,000), not including airline fares, etc.

Sehyah – Does that include Gad?

Daniel – Yes. They have probably invested \$40,000 to \$50,000. We have always looked to Keli as the person who could generate that kind of money because of the types of jobs that he did. He charged out a \$100,000 on his American Express card. But he has maxed out his card, which hinders him from doing his jobs. Now he can't go out and get the equipment and supplies to do them. He basically has his hands all tied up. If you don't pay it in 30 to 60 days you have no ability to go beyond that. He is not paying interest right now. I know that Gad is looking for their money to be paid back. Eventually Nun is going to be looking for his money to be paid back.

There is also \$50,000 on a line of credit we have.

Asher has about \$40,000... up to \$285,000 total.

Keli – I have no idea of what New York has charged.

Explain the problem that Keli is facing.

Nun – Basically you need income to start your jobs.

Keli – Yes.

Shoresh – And people.

Keli – I have jobs in New Jersey, California, and Washington, DC. We have two jobs in California right now and they sent me the paperwork for another. Usually it takes a year from the time I bid the job to starting the work on the job. There is another job in Plymouth that I am getting the numbers on right now, that won't start for another 8 or 9 months. I don't know how much is actual labor and how much is profit. That is why I don't like to say numbers so much. It is actually \$800,000.

Daniel – I know what everybody would normally do is look to Yehudah and look to Keli to get their money back

I don't think we have the ability to give their money back to Gad right now. We have also promised to give Netsack's father a \$100,000 now, and we are going to end up with payments, since it will be a loan.

Ha-emeq – So, you could make a lot of money if you had a little capital and about 20 to 30 men.

Keli – At the same time we are in the process of buying a house in Plymouth that we can't let go. The house at 35 Warren Avenue is what I look at as a showpiece (people are already begging for us to work for them). I need a way to keep a reserve of working capital. I can arrange to have a line of credit on the house and then pay it back as soon as the job is done.

Buying the house next door makes the value of our house increase by double. Once I open it up in the front, I get the permits to do whatever I want in back, because that is what is holding us up.

Someone has already offered us a million dollars for our property.

Keli – They really want the property badly. The realtor said we could name our price. He said when you are done, it is going to be worth two million dollars. It is our own little gold mine.

In the near future they are going to build five thousand houses.

Keli – They are putting a big hotel there, and the houses are going to start at \$300,000. Over the next five to ten years the property values are going to increase in Plymouth.

We are on the verge of something marvelous that our Father wants to do, but we are also on the verge of bankruptcy. Naturally speaking we are bankrupt.

Keli – The picture is not all bleak. I am still owed \$300,000 on a job we already did. Some of it I already owe Oak Hill. I have been waiting on that for a long time. It is something we can talk about. Their property is paid off and their debts are pretty well paid, and they have a good job, so they can keep going.

Oak Hill is able to forgive, because everything they have they have been given. We have the ability in our tribe to forgive, and even within our nation, as long as we do not hurt another tribe.

Keli – The job we just started a half hour from here is a \$400,000 job of which we have received ¼. We control the speed of the job at this point. This is the kind of the job that involves several different trades. I need plumbers, electricians, and the only part that is not ours is masonry. We have to lay block. They will do that in a week and a half. After that it is all ours. It is just a matter of getting manpower over there. There will be air conditioners to put it, metal decking, concrete work, and plumbing. Also there is drywall.

There are two jobs in NJ at \$150,000 each, and they are both carpentry. I can't do the work in California until I get a builder's license out there. I have to overnight the paperwork today and in six weeks I can take my test.

Since Yehudah will be praised by his brothers, having financed everything. Of course, other tribes have contributed to the cause too. I just want you to realize and appreciate that. Here we are right on the brink of something that we have never had before. We are going to have to sit down and talk about what we need. If there are any contributions from other tribes, that will help meet this need.

Keli – If we can work together and generate this income, we can distribute it to some of the places that are needy, at least to maintain. I think in California we are going to have to be very careful with illegal immigrants. There are a lot of checks by the Border Patrols. They are unannounced checks. I wish Kephir could be involved in getting people here to help us legally.

Yoceph – We are working on Labeshu.

Keli – If everything is not legal, it could jeopardize everything we are trying to do. We are in California in three to six weeks.

What we need in our embassy of all the Twelve Tribes is someone to help all the tribes. I need someone to help me in adjutant type way, someone who can take care of all these things. We can look at how much Yehudah owes you or you owe Yehudah. We want to be able to work these things out. We need someone to take care of all these things. I don't know who that would be. They would be working inter-tribally, not just from the standpoint of Yehudah's needs.

We are going to have to be inter-tribal to meet the *pressing* needs. Klosterzimmern is going to require help.

There are so many things going on, including the establishment of Yoceph, the big boat, and the house we already have in Brunswick. It will require payment and people working. If the enemy can bankrupt us right now, he is convinced we will go our own separate ways.

Yoceph – The encouraging thing is that there is work. We can put our necks to the labor like they did in Nehemiah's day.

But they need finances to get the pump started.

Keli – I need some money to get the nearby job going. I also need a \$100,000 for the down payment for the house next door. One thing I could do is consolidate all the properties in my name and pay them off. Then maybe I won't need so much money down since I have so much equity in all the properties.

Where is David Bekor? He has an inheritance coming in. Our Father usually saves us at the last minute. I think it is a million dollars or a half a million. That is like ten dollars now. It is a lot, of course.

Nun – I know Aharon sent him something to sign a year ago so that he could continue to receive his regular payments.

Yehudah transferred his first money out west and right into the black hole, so they couldn't build a café in California. Without the nation, we are incomplete. We are nothing without the Body. Salvation is when the

full Twelve Tribes are developed. So, can we keep on talking about how much we need. How much does Yehudah owe you and what do you owe Yehudah?

Nun – As far as Asher, don't worry about it.

You don't have to worry about the \$40,000 you owe Asher since they owe you \$50,000. Can you give them another \$10,000, Nun?

Nun – The only thing is we are building our house. Actually, I mean, I wish we would not even have to worry about Yehudah paying us back.

There has to be someone to remind people, because we forgive ourselves so easily. Big brother right now is in a needy place and needs our support.

Maqor – Yochanan is unable to do work right now since our credit is maxed out. The aluminum we purchased is on our neighbor's account.

Keli – The whole reason why the café is late is that I would not let them start without knowing where the money was going to come from to do it. I knew we had borrowed \$30,000 from the café fund and we owed that. When we started building, the estimate I got from Nehemiah was \$27,000.

Maqor – The café cost \$60,000 to \$70,000.

Nun and Nehemiah are both extreme as far as getting the very best bolt, coated with this stuff that costs \$20 more per bolt.

Nun – My impression is that I am good with envisioning something but I don't have the ability to build it.

Keli – If Nehemiah would have been here, I would have tried to monitor him. Then the brothers in Gad called and said, "Please, stop talking to him, for the production slows down when you call him."

We actually brought in \$80,000 in gross revenue from the café. We spent \$45,000 just for food. I think we ate about \$20,000 worth of food. At the prices that we charged for the food... We made a profit on the items we sold, not what we ate. Every time you ate a salmon it was four dollars.

We also sold bread.

Keli – That is included. Everything.

Chanowk – The bread sold \$3,000 in one day (the Fourth of July).

Keli – That is a guess really, there was so much money going out every day.

Nahaliel – Having more time, are you saying you could have made a cheaper café?

Keli – We could have gotten the same thing with a lot less money spent. We could have saved a lot of money in other places if we had more time.

Ha-emeq – So we have to pay the \$25,000 for the aluminum alone for the man next door.

We spent all the money on aluminum to save weight.

Nun – Ours is heavier, but we spent about \$15,000 on our café, Australian money.

Maqor – The \$70,000 is just the shell, not the equipment.

Israel – I think the café did quite well. You have it now. It is not so terrible all the changes you have to do. That is not bad to make what you did at our own event. I wanted to bring some encouragement that you have a tool that you can use. It rained. At these events that we go to, even if it rains, they will show up and go to their concerts.

Keli – I have two events scheduled and we did well at them last year.

Daniel – We have an event in January in Florida.

Nun – The next event is when?

Keli – Three weeks.

Nun – What did we do on this one, go on credit?

Keli – Yes.

Nun – Usually in Asher we have a base to work with.

Israel – It is always a risk if it is not a ticketed event.

Nun – It seems like the crisis situation is the \$25,000 in Gad.

How did you build it for \$15,000?

Nun – We had Nathaniel. He is a collector of treasures.

Israel – Aluminum will outlast our wood.

Nun – The wood looks nicer the more beat up it is.

Keli – I don't think you would have gotten a structural engineer to put a stamp on it.

Daniel – Our original estimate of \$27,000 seemed reasonable.

Ha-emeq – Nehemiah is famous for getting the best.

Chanowk – I developed a formula for this brother in Spain, money times four and time times two.

Keli – I am sure that if we would have shopped around we could have gotten a better price in the US for the materials.

Ha-emeq – But they got it done.

Keli – The first thing he did was size the wrong size undercarriage for the trailer. That was ten or twelve thousand more than we figured, just to start with.

Nun – Keli, a wooden framed café wouldn't have been stamped?

Keli – I don't think it would have been here. I haven't seen your stamped plans. The ones I received over the mail would not have passed muster here.

Ha-emeq – In the long run it will be worth it.

Yoceph – The main problem is Gad. Can we help them?

Ha-emeq – David Bekor maybe. Can you find out?

Keli – I have been telling Dr. Flouty every week for three weeks that we are going to give him \$100,000. He needed the money three weeks ago. I was supposed to call him back today to tell him I have the money.

Shoresh – It is one of these things where you have to wait for the papers to arrive. I can call the man.

Our Father gave us over \$230,000 the other day.

Shoresh – They forgave us that debt. They paid off the lease and gave us most of the equipment to keep. They gave us another \$45,000 for formula rights.

Then on the Press Conference, we didn't blame them at all.

Shoresh – In response, they said that everything we said was accurate and that they were shocked by how respectful we were.

We accomplished the very reason we did it in the first place. We got the farm.

Aharon – Can't we just figure out everything we need and ask our Father for it?

He has never had a people in a technological society dealing with all of these things. It is just like the store in Lancaster, we are judged on everything. We are tried and tested in everything, in worldly apparel and fashion.

Our tender mercies, "We'll get you this beautiful dress." We can be deceived that way to be more fashionable.

Products in our Stores and Cafés

We are going to be tested on what we sell in our cafés. Pork sells for a lot of money. These sales ladies are manipulative. They say, "This will look good. That will look good." We are going a little bit in the immodest direction. Our clothes are modest, but we have to be careful in every way. We are tested in everything.

Paul said to use the world but not make full use of it. We have to use technological things to a certain degree, but how far are we going to go with this? Even our shoes, things we buy and things we sell. Since we are light and salt to the world, we have to sell things that appeal to their conscience. We have to sell things that appeal to their sense of modesty. If we go out of business doing that, fine.

Daniel – We are building up a reputation. We could sell almost anything and people will buy it. If we are geared towards money we will put things in there and go off. We are tested when we have a moneymaker to see where we will go with it.

That is one of the ways we will be tested, as Lk 21:34 say. We will be tested regarding the cares of making a living, and of drunkenness, which means excessive. That is surfeiting, going beyond what we need.

Then it goes on to say that we have to be able to stand before the judgment, to stand before the Son of Man.

There you are, our Master's words. This carousing, another translation may say something else. Do you know what dissipation means?

Mevaser – Not concentric.

Letting the boundaries go wider and wider to earn money and not keeping the standard. Do you know what carousing is? A nice social event is good, but it goes too far like the children of Israel did. It is taking advantage of our liberty. These are the words of our Master, how we are going to fall away, if we don't listen to His words.

Mevaser – He who tills his land will have plenty of bread, but he who pursues vain things lacks sense.

I don't want things in our store that no one will want to buy. We need good, rugged wear for men and attractive, modest clothing for women. People are going to buy this stuff. Banana Republic used to sell clothing that we could comfortably wear. Maybe the weird clothes people are manufacturing now is just because that is all that they will buy. When you go to Keene, you can go to their outlet store.

We have to be a model for the whole world. Our clothing has to be a model, not a reproach.

Sho'er – It would confuse people if they read our papers and saw items in our stores that would make them stumble.

Still, we would like clothing in our stores that people want. I don't want you to take drastic action right now.

Daniel – It will take us a number of months to get out of that. It is a transition.

Ha-emeq – Is the Island Pond store the same, the same kind of clothing?

Daniel – I think they are headed in the same direction.

Sho'er – That rugged wear is very attractive to people.

You can certainly use hiking boots.

Nun – Aharon Gregoire says the money from David Bekor is not available right now. It is in a trust. The terms set in the trust say that whatever it is upon the death of the aunt, is what the inheritance will be. He doesn't know the finances throughout the tribe right now. He knew of several properties that could be sold and debts owed.

Daniel – We have a house that could be sold right now.

Helping Each Other and the Wealth of the Nations

It is continually this way, that one tribe helps another. Reuben helped Bellows Falls when the need was pretty desperate there. That is how we are brothers as tribes. Then, of course, Labeshu used to pray continually for the wealth of the nations to come in. We went over to New Zealand. He wanted to show off for us and he took the dancers downtown. Our Father sometimes uses those things for His purpose and because we went there Shua was saved. We had no idea. We thought she was the poorest women, but she started pulling money out of her bags and had these houses. She bought houses in Sus. They sent money to Brazil to purchase the bus, the Gazella. It was incredible what the tribe of Asher did, and then they sent her off.

It is amazing how giving everyone is. That is how the nation is being formed. We just can't do it on our own. Our Father won't allow it. We will forgive debts after seven years once the race starts.

We are tested in every aspect to see if we are selfish and will not give. Even in Sus we had a problem when Malak was the household head. The common pot came and people lost their zeal. I am not sure if I am saying this right or not. We had a thing over there that as long as you are building your own house up, everyone has zeal. It was just like when the Pilgrims were when they came over. They prospered when they separated their finances from one another. That is how the nations are.

But we have to make sure our neighbor is cared for, while not letting our own house go neglected.

Aharon – As soon as the flesh comes in we lose that motivation, but that motivation is the light to the nations. It helps when you see everybody from all the tribes.

Mevaser – We know our Father is going to take care of us.

He needs this witness on the earth.

Nahaliel – When we were talking about inheritances, Bekor ha Peru has one coming in, but it is kind of iffy whether he is going to get it and how much it will be.

That is why it is good for there to be someone's feet to lay it at, because sometimes we don't see what the pressing need is.

Nahaliel – It is supposed to be about a million dollars.

I knew Gad was in a crisis there and couldn't possibly purchase the house in Nelson, so we took Savav's money through her daughters and got it. We put it in Yachin's name. If someone want to leave the community, fine. It would be great if someone were to run us out of the house. We will live in tents if that is what our Father wants. He will take care of us.

Sehyah – Could we briefly hear about this house? (in Groton)

There is not much to hear. We are counting our eggs but we don't yet know whether a chicken will come forth from every egg. We don't know what is going to happen. Will it be a gift from our Father? We don't even know her motive in giving it to us. Then her friends are going to say, "How come she gave you the house? She didn't know you." I really don't understand that.

David Zerubbabel – This friend she wants us to invite over is named Goldberg.

Aharon – If you have driven around, this is the smallest house in the area.

Let me just say this one more time, eye has not seen... what our Father has prepared for those who love Him.

That is not just talking about what is going to happen in the universe, but right now. If we love Him, our Father has prepared something in order that we could be a light to the nations. It will be a galvanizing, startling effect on the nations. That is why we have the minchah every morning to lift up His name and pray for His purposes.

What does she expect?

David Zerubbabel – She knows several families are going to move in here. She knows my family is coming here.

Maté

Let me ask you one more question. What do you think of the maté you are drinking? Which maté is it we are drinking? (The new maté) What do you think about it? Is it better than the other maté?

Sho'er – I like it much better. I think it is excellent.

Will it last as long since it is ground up finer?

Yadutan – It is cut way smaller so it is going to lose its greener taste. The herbs have been cut less than a month.

This is not even seasoned. Why would they want to season it in the first place?

Zakaryah – For me, green maté kind of swells my neck here. I can't really drink it. I can drink the seasoned maté without any problem.

Which has the best taste? The seasoned maté or the green maté?

Nun – Baruch says this is a cultural thing.

What about the person who has a maté tree in his back yard? Does he wait several years to drink his tea? Some green teas say boil your water and let it sit for five to seven minutes before you pour it over your tea.

Nahaliel – That is why some people cold steep their tea. Each process is going to get a different set of components out of the tea. Yesterday's maté was bitter since it was old and left to sit in the water for a long time. The different teas taste different. It all depends on the initial shock treatment you give the tea in the beginning.

Our original tribal tea was green.

Sho'er – But it seasoned as it sat here in the warehouse? (Yes)

If our Father made a maté tree in order to drink. He made the coffee plant also, but now people don't use coffee the way our Father meant for them to.

Nahaliel – This year I collected a few coffee beans and I am going to dry them out and grind them, to see what kind of beverage it will make.

Did our Father intend for everyone to have a maté tree in their yard, or for a few to own plantations? Is there anything that would hurt you to go out to your tree and grind up a few leaves to make your tea? Or should they wait two years? Like we have to do with bananas now, how we wait two years.

Ha-emeq – I am sure we could do some kind of test. Everybody knows that old wine is better. Maybe people know that old maté is better.

Well, what do you think is best, old wine or new? New wine is better than old, isn't it? The world thinks old wine is better, but our Master said new wine is.

Baruch – How is it possible that a leaf, left to sit as dead for two years, would gain in nutritional value?

Nahaliel – The old wine has rested and is in a stable state. You can put it away for years and it will not change.

Our new maté is in transition. The north part of Brazil roasts it, the southern drinks it green.

Ha-emeq – But you don't have to do that because once it gets to the seasoned state it is stable. Can you keep new wine new?

Nahaliel – The way they do it is by killing the yeast and then packaging it.

Are we new wine?

Shoresh – If we aren't, then you could put us in the old wineskins and nothing would happen.

Zakaryah, can you defend your position?

Zakaryah – I didn't go to the school that he said.

Ha-emeq – Maybe you have an allergy to something in it, like the chlorophyll in the maté. It is strong in the packed fill of maté cup. It tastes like a cigarette butt.

Nahaliel – No, it is not stronger. It is an art.

Yadutan – It is an art, a process. You get fresh herb, with water.

Will it really grow in Alabama?

Nahaliel – It is amazing how those men who know how to do it in a gourd make it not one bit bitter.

Do you use a lot of maté like that?

Yadutan – You use a gourd like that all day.

Zekaryah – In Brazil, not Argentina.

We banned Mary Martha from carrying it around all day long. Did you let it creep back in?

Nahaliel – We didn't want to bring it because you set your standard a few years ago in the ITN, to make it fairly weak and not to drink too much of it. When you use this gourd thing, you will eventually drink about a half cup of tea itself.

Shoresh – You are saying you are going to drink more per day?

We make about a tablespoon per cup. If they drink five or six cups, it comes about the same.

Nahaliel – It is actually less for you to drink the same, Argentinian gourd, and you get less sweetener in you.

Is maté the best tea for you? Is a diuretic good for you, since it replaces your water a lot?

Israel – There is a hormone called ADH responsible for the re-absorption of water that, when you drink coffee, shuts it down.

You can drink too much water if you are not eating salt, since you leach the minerals out of your body. You need salt, water, and potassium. I have a book, "Your Body's Many Cries for Water." It is an excellent book. It will show what we have said for the last twenty-five years. People had all kinds of ailments and they were cured by drinking water.

It is not a real bad diuretic, but it is one. It helps us drink water. It replenishes our water. People are getting bladder cancer now just because they don't drink fluids. Okay, where are we?

Ha-emeq – Maybe everybody doesn't know that we are becoming the main distributors of maté in the United States. We want to be very proud of the things we are selling. That is why we are discussing it. We need to know about diuretics.

It is really going to increase Naphtali. Yehudah can do it and so can the other tribes.

Yadutan – It is not just maté, it is all the other healing herbs we deal with.

We will have lectures at our stores about the herbs we are carrying.

Sho'er – It seems like it is on the verge of exploding on the market.

Working on the Sabbath

We had to send Ayal away for working on the Sabbath. Ayal is saying that we are making our last load on the Sabbath, asking us why we are doing it? But this is a whole different thing. It is something we feel we can do, we are not trying to make money on the Shabbat. Of course, we will talk about a lot more things, like when we should work on the Shabbat and when we shouldn't.

In Germany their main industry sold clothing on the Shabbat, and that went over a line. We violated the Shabbat. When we go to these big events with our cafés, we go ahead and do it. But we have to take

enough people to evangelize, not just enough to make money. We have to take enough people to hand out papers and be friendly.

We have to find out what pleases Him. If we find out that this doesn't please Him, we will have to back off even on that. A weekend event, or a two weekend event, so that we can get out and talk to people, that would be fine.

Yadutan – What about for a season of two months. For the summer, all the Argentinians come to Brazil because their currency is worth more. They crowd into the city.

This makes me very vulnerable. If I relax a law, I will be last in the Kingdom. He is talking about us here, those who make decisions. To relax is to make less stringent. If I relax it... Then you ask me, what about two months? Is it your intention to make money?

Yadutan – We hope to, but we are also hoping to help our brothers in Argentina, since so many of them come.

Nahaliel – That time of year is a low time for us. We went to where the people were last time, near, but not on the beaches, and supported ourselves much better.

In light of having a mobile café and going somewhere and selling our goods, is there a difference? They got in the car on the Sabbath and went places.

Nahaliel – In our case, we never leave on the Sabbath. We leave before and go to places like Brasilia, a thousand kilometers away.

We have said that is okay out of our tribal area. What does Mt 5:18-19 say? At least it is not just me. It is every tribal head. We have to make sure we are not under the law but fulfilling the spirit of the law. Therefore there are going to be a lot of legalists and those who relax the law. There will be division over it and we will be destroyed – unless we are led by the Spirit.

We have to hear from Him as to the opportunities He gives us to go out and meet His people. If we are not persuaded by our Father to do what we do, then it is sin. He will certainly persuade us to do a good thing on the Sabbath. But the Pharisees, under the letter of the law, would have killed Him for healing on the Sabbath.

Nun — If the spirit working in you is to earn money on the Sabbath, of course you breaking the Sabbath. But if your heart is to go out and meet people, than He can bless that.

Paul was a tentmaker and I doubt if he sold on the Sabbath.

What is the difference between food and clothing? Clothing is something we could sell all year long. But clothing is something we would only do for a season. Is that a significant difference.

Nun – I think you also have to consider how much an event would weigh upon your community.

Haggai – Maybe the brothers from Issachar should be involved in what the brothers in Naftali are doing, in order to reach out to the Argentinians who come there.

Nahaliel – We are not directly on the beaches, but Brazil is pretty much immodestly dressed everywhere.

Sho'er – Do we sell in Yehudah on the Sabbath during the Christmas season?

Aharon – No, we would close things up, leaving them in an appealing looking fashion.

Nahaliel – We would not sell in our own location on the Sabbath.

Chanowk – What happens when you have shoes and food in the same location? Do you sell one and not the other?

Haggai – This is the situation we are in an hour away from Sus right now.

Baruch – I could see us going to this Berk Fest and having an event within their event. We could have our culture represented, with Open Forum, café, and industries represented. What will we do with them on the Sabbath? Do we differentiate because one is a candle and one is a sandwich?

If you can eat the candle you can sell it. I know we can do anything to justify making money. We can get around it and circumvent the truth to make money. We all know. We all have that greed in us. You can make more on the Sabbath than any other day of the week. The Jews have had a hard time with that for thousands of years.

Aharon – You could look at that the other way...

Yadutan – Does it make any difference how close you are to your community?

If on every Sabbath you go outside your area to make money...

Chanowk – Then we say, let's go outside our area so we can sell on the Sabbath and make more money.

We can go to their area and they can come to ours. We've worked it out, great. Our Father made it this way on purpose. I really appreciate how Nahaliel was standing for the truth about closing down on the Sabbath.

Nahaliel – It was an event in our town. We close it down in our principality. No one has ever had a hard time with it.

I think our Father is pleased with that.

Sho'er – It releases Him to bless us.

Nahaliel – The central aspect of what we are doing is to meet people. It is our prime motivation to meet people.

Why are we going out? Really, our prime motivation was to go out and make disciples.

Chanowk – I can give you a good example of an event where we met several people. If we can't sell on the Sabbath, Kepha said, "I cannot afford to go on the Sabbath. But if I don't go, I can't meet the people who are saved. What do I do?" It is in our area, a Friday, Saturday, and Sunday event. Business wise, it is a negative event... We send lots of people with a café, evangelized, made no profit, but the cost was invested into the industry.

Ha-emeq – But it is a demonstration. Sometimes watching the people work in the café is more effective than just getting a paper in your hands. Nobody had time to hand him something, but he didn't really need anything. Seeing us work in unity meant more to him.

That is why we started our first cafés in Chattanooga, so that we could be nice to people. Then when they ask, they are open.

Emet – Shebet watched the people in the café as he read the paper he picked up off the table.

Nun – The same thing happened to me when I came. I watched everything that happened and then someone came up to me. There is also the situations where the event does not want you to close down on the Sabbath.

I know Nehemiah in his day opposed those who were full of anxiety, just waiting for the Sabbath to get over. I do know this. We make money in our regular way of industry and never think of working on the Sabbath there. But when we go out to an event, that it seems like our Father would like for us to be there. But I don't know how we can relax the law there and say, "Wow, we are making money."

Nun – In our event, no one knows who we are.

That is true. I can speed in Arizona, but not in Massachusetts, since they don't know me there.

Nahaliel – The primary purpose for our home industries is to make money. But when we go out with a café or something, it is a vehicle to meet people with. Whenever we talk about going out to these big events, we go with evangelism in mind.

Yoceph – What motivated us to go to the Renaissance Fairs was that they were in different cities in Spain. Our motivation was to reach out to people.

Baruch – I liked what ha-emeq said a few minutes ago about the active representation of our life, I saw that there will not be easy answers. If we go there with spiritual shepherds, then we will know that we are presenting a physical representation of our spiritual life.

Sho'er – Having the Open Forum at the Motown was so much better. All of a sudden it created another avenue. It was an outlet for the gospel.

If we are using that avenue to get in.

Chanowk – When you get in, you can be at your stand and sell, or you can be at your stand and evangelize.

Maybe you cannot close down your stand, but you can evangelize.

I know we have to judge right on this. We can think like the Jews used to think. We can't sell egg sandwiches on the Sabbath if the eggs were laid then. They go to all manner of justifications to justify their making money. And this is going to be a real thing for us. If going out and seeking and saving the lost is not our main purpose, then we are going to go off.

Aharon – Our Father has said over and over again that He blessed the Sabbath and made it holy.

Emet – I want to know what is pleasing in the very small villages around us. We did it in effort to get to know

people. The town is not like this, since the people are so much more separated. In my conscience I am clear that our motive is clear...

And you must stand in judgment someday as to whether your motive really was that.

Emet – The reason we are going there is for evangelism and to be better known in our local area.

Why don't you send four if it is really for evangelism?

Emet – It is too small for that. There have been other events on the Sabbath that we have gone to. Certainly it is in our area and we have sold on the Sabbath.

Is it every week?

Emet – No, once a year. We could go down there and wander around like everyone else, but we feel selling our bread is a way for us to get to know our neighbors.

These occasions are what make us greatest in the Kingdom or least.

Mevaser – I was reading this in Mk 2:27-28; 3:1-5.

Can you imagine them trying to kill him after doing these great and awesome miracles right in front of them?

Mevaser – He had a perfectly good conscience that He loved that man.

He is sovereign over the Sabbath. If we are doing good for Him, we can go there.

Daniel – Some of these events, having our café is a way to get our evangelists in. We have been able to get extra people in because our café is open all the time. We have also gone in with our medical people.

We will have to stand judgment on our motive in every case, to be ousted from the Kingdom or be the greatest. Everything we do has a consequence.

David ben B'rith – In Winnipeg we have been invited to an event to have our Open Forum. (It got cancelled – Maqor). But my point is about our event within an event. We are looking to have a place where you can come to and see our life at the same time. In any case, there being an event like this, where you have a café and an Open Forum, you invite people into our life. But it is in Winnipeg, it is right there.

You have to individually judge every time you go out, and the motive every time. If it gives you an opportunity to do good and share the gospel, to seek and save the lost, and our Master is persuading us to go, then we can go. Any other motive is sin. If that is the only way we can get in and have an Open Forum then we might do it. In a café they can look in and see our peace as we work together.

But when we sell clothing, they cannot see much, unless maybe we are making our clothing or shoes right in front of them.

David ben B'rith – I have been to events where we were required to make our wares right there.

We have to judge every situation.

David ben B'rith – We didn't sell that much anyway.

David Zerubbabel – In Cobscook, there is an annual craft festival right in the village, on the Shabbat. Some suggested we have our mobile café there, or at least a smoothie booth. But this is in a village where we already have shops and a presence, and people know we keep the Shabbat. We decided not to sell anything, but opened up our celebration room, served tea and cookies for hospitality, and we played music and danced.

That is very good. That is a good judgment. Don't call me and ask me what you should do. It is up to you to judge the motive in your heart. If it is for money it is greed. You know what greed feels like, right? Just to think about all the money you could make on the Sabbath is greed. You find yourself following Satan, through another persuasion.

Are we going to duplicate that or just have one? Can we make one less expensively? We will need more than one. Eventually each apostolic center will need one.

Ha-emeq – I think the difference is in needing a coat today so let's go to the store today. This coat costs a \$150 and we have to do it today. Usually, we would go several times to the Salvation Army and get a coat for \$2 or something.

Nun – It didn't have to wait so long.

We always wait until the last moment. We have to learn to be resourceful and improvise. That is how the Twelve Tribes began.

Baruch – It totally stimulates creativity and the gifts in the Body.

Aharon – That is where the evangelism coordinators come in, to stimulate vision in the clans.

Shoresh – That foundation is going to have to be instilled in our children. They don't naturally look to this way; they like the convenience of getting it at high prices in the store. We are tested by hardship and by abundance. You know how we got our first nails? We pulled them out of boards. We improvised tools from whatever we had. If we didn't have a hammer, we would use a rock to hammer the nails in.

Sho'er – Is that where the basket lights came from?

Exactly. When we got more money, we put stain on them. We couldn't afford cards, so I got some heavier stock paper, cut them out, and stamped them. But we will seemingly not do that.

Baruch – Malachi is a really good example of this. You could say when we want to print a four-color greeting card and say, "We need \$15,000 of front end printing equipment."

But he just scratches his head and bends some wires and prints it. Then when you get the product, you say, "Wow," or you say, "It would look better if we had the expensive press."

Mevaser – For all the expense and the rough edges people saw, they also saw our life in DC. That expertise kills community.

Aharon – Whatever we do like this fills our soul.

Zakaryah – When Labeshu's youth came down, they thought they were going to have a café in two months in Buenos Aires. But we didn't have a screw gun or anything. Later they were saying a lot of the youth of Yehudah needed to come down here to appreciate things. Our Father has never allowed us to have too much money.

The youth appreciate how we are. The foundation has been laid in our hearts. There was a process they had to go through. It wasn't easy. They are so creative, so amazing.

You don't want to get rid of them, do you?

Zakaryah – For the sake of the next tribe, we will.

We have to pray for Keli. He has more on him than anyone I know. His children really know he loves them.

Let's just stand and ask our Father to care for us. Let's ask Him to help us that we could make the proper judgments about the Sabbath, for which we have to stand in judgment someday. We know our motive. It has to be this way. It can't just be a cut and dried law. We have to understand the law.

Buying at Thrift Stores

No, you can't pick anything off that tree, or walk 450 feet, and all the other laws that came forth from the elders. They have traditions but they are not godly. Ours must be godly. If you don't drink plenty of water you are going to get cancer for sure and hurt yourself, the Body, and your wife. We would like, if possible, to have clothes that are long enough to be decent and modest. One more thing, we want to make our own clothes, but they are so expensive to make. One pair for \$95 or 95 pairs for \$95, just like this, depending on where you go.

I have got stacks of clothes that we have purchased for a dollar a piece. They were what rich people wore but they gave them away. It all depends on where you go. Go to Savers. Get Woolrich at Savers. If we had any sense we would have about fifteen people go there every Monday and have De-stinkt Clothing Stores. Then we could get out of debt.

Haggai – It is not just in the realm of clothing, it is all kinds of areas. People say it is a hassle to go to these auctions and stores because you have to go through piles of merchandise.

We had to tell Yoceph to stop Jewing people down. It becomes stealing.

Aharon – When you do business with someone you never want to leave the other person with a bad taste in his mouth.

That is exactly right. I want to pray that our Father would bless Keli, bless our efforts in Washington, and help us not go bankrupt. I guess it was by faith that we made a loan. We are coming into awareness to do His will. Let us beseech Him that He would speak to us about Intertribal Trading and how He has already spoken to us about the Shabbat.

Yonathan – Pr 2 – If you seek her as silver and search for her as for hidden treasures (funny it puts it that

way, isn't it?)...

Then finally we come to discretion, equity, and every good course. We haven't arrived yet, but if we are crying out for wisdom, understanding, and insight. Havah is apparent in her lack of discretion. She is learning. She is taking it to heart. She is seeing that she can be divisive. It is dyed in her fabric, but we have to get to those things in us and undye them.

First of all, let's thank our Father. We know we have passed out of death into life because we love one another. You can't say that with a bunch of Christians who don't see each other all week.

Tribal Trading

Baruch – I was really thankful to hear what we did this morning about the Sabbath and judging ourselves. I wrote some things down as a starting place. I hardly know what is my brother's hearts about Tribal Trading. We wanted to approach our discussion in three parts, the past, present, and future of Tribal Trading.

The past mainly consists of hammock trade, which we have done for five years or so. It has been successful to a certain extent. It has been full of problems and full of learning experiences. We have done maté, salt, and recently purchased some clothing.

Hammocks have worked by us gaining wholesale customers. They buy the hammocks from us in quantity. They sell them in their catalogues. They distribute the book, sell the hammocks, and ship them to their customers. One of the important things of dealing with such customers is consistency of color, etc. Another issue is availability. We try to plan for it by forecasting how sales are going to go.

We guess that, make the phone call to Brazil and often the date set is not met. Those kinds of things have adversely affected our business and negatively affected our customers.

Maqor – Is that because of the source?

Yadutan – Our latest problem is the airline. We knew we could not rely on these people and have wanted to build a warehouse to take us away from our dependence on them, but have so far been unable to do so.

Baruch – We expect a green hammock and we get a blue. The customer expects a green hammock. We get 250 hammocks that are blue and the customer wants green. What do we do? Now we have this product we can't sell.

What we face here is an accountability issue. There is going to be a loss here in some way. Where does the accountability lie?

Does our brother pass that on the manufacturer? As Nahaliel said on the way up here, we face a lot of cultural differences. Blue isn't green enough for the American customer, but to the Brazilian manufacturer, it is good enough, and they go ahead and send it. We are left wondering what to do next.

Nahaliel – It is a little deeper than that. That is the way Brazilians feel about things. The actual issue was the border. The hammocks came with a different border than the one ordered. It makes no difference to the handmad e loom in Brazil in his little hut at the side of this man's house.

So, you ship all those hammocks back to him and that is the end for him. If he puts a different border on it, he likes it. He says it looks nice. How are you going to send it back to him? It is more than putting him out of business, he doesn't know how to deal with it.

There is a cultural difference. He just passes on the problem to you. They are more easygoing about such things. If it is the wrong border they settle things in a different way than they do in the US. If you are aware of it, it helps.

There has to be a buffer zone, which can sometimes be called a warehouse. You, whoever you are, now have the responsibility, not the manufacturer. The problem becomes ours. That is the only way it is going to function. The tribe of Naftali has to swallow the loss.

If we have these buffer zones, which has a supply that can feed out at any time, then it can work. You are feeding hammocks into your warehouse all the time. When Yehudah asks for 200 hammocks, we order 200 more. It may take a while. We take the slack out of the situation, giving you your product on time according to specifications. America are used to everything up to that standard.

That is what we discussed on the way down here. If we don't have warehouses and a supply, we are going to be throwing the responsibility on the Gentiles, and when something goes wrong, you will step out the back door

and let Yehudah and the Gentiles fight it out. That is wrong. We will have to settle the problems at our end. It won't happen if we have the products in our warehouse, they are inspected...

Nun – There is quality control and inspection.

Nahaliel – The little factory works differently than what America is used to. All kinds of things happen.

Yoceph – What happens when supplier A makes a mistake?

Nahaliel – That is my problem. I have to settle it in my country. But it can't end up on Baruch dealing with a high quality vendor in the US going "Ah, ah, ah," and the company goes "Bye, bye, bye."

Daniel – Otherwise, we are ultimately making the Gentiles make our word come true. You can't depend on the Gentiles, even if it is not a cultural thing.

Chanowk – A friend of ours said the only way you can get clothing made somewhere else is by being there all the time. That is the requirement.

Nun – The manager sets the guidelines and his constant pressure brings out products according to the desired specification.

Chanowk – You have to be there all the time.

Israel – You have to have things ahead of time. Then you are not going to mess up not nearly as easily. In other countries people are more used to making things the right way or they go out of business.

Nun – The buffer zone should be able to absorb the mess ups, since there are supplies that are already built up. They can make sales in another way for the mis-produced materials.

There are levels for all this. First is the manager who sets the guidelines.

Baruch – The warehouse is a buffer zone and inventory control. I take Yadutan's word and I depend on it. I give my word to my customer and when you get back to it, we are depending on the man back at the little factory, whose workers may be drunkards, to make our yes be yes.

Chanowk – I don't know if this is so correct, the way we are looking at it. I would think Yadutan has got to make his manufacturer make the products properly. You would say, make me one, then, "No, this is not right. Make me another."

If you had to stay there for two weeks, sleeping under his table, I am sure he could make them do it." You explain it first, then you convince, then you force, then you fire: this is what the Baron explained to us.

Mevaser – One of the things we talked about in January was having some kind of a standard, perhaps called Twelve Tribes select. In the Midwest we have grains and farmers we are coming to know. It seems like there is a certain element of that, of us wanting to deal with people who live according to their conscience.

Aharon – One of the things you can do is pay them a little bit more so they won't want to lose your business.

Nahaliel – The whole problem is that that is your problem. It is not their responsibility to send it back to you and say, "This is a reject." That should never happen. It should be our responsibility and it is from today. It lies on whoever is selling the product. So, if Gad says we are going to produce this and we order 500 of this, and it is not what we ordered, then we ship it back to Gad. You deal with it according to your culture.

It has to be that way. There will always be room for problems. We have to depend on transportation. That is why this maté here is here so late, because it was on standby. We paid a really low price, a thousand dollars for a ton to come here.

Chanowk – How is the warehouse going to help us?

Nahaliel – The warehouse is in the selling tribe. The crazy zone is from the warehouse to the local factory, not from the warehouse to the other tribe. Just because salt is more expensive in France, doesn't mean that we won't buy it from there. We might want to get it from France for some special reason. I don't think it will work without the buffer zone for the cultural problems have to remain on us. From there on, it has to be a gentleman's word. We are going to have faith to come up with a warehouse and stock it with hammocks, etc.

Nun – Right now we are dealing with Naftali, but eventually all the tribes will have to have such buffer zones. We will all be traders.

Baruch – The mechanism of Tribal Trading is not equipped to deal with the idiosyncrasies of all the tribes. With all of us buying and selling, there will be at least 24 kinds of idiosyncrasies you are dealing with. The buffer zone provides a place where those cultural things can be dealt with.

In a customs warehouse, you have this line, and on one side you have Yadutan saying, "It is blue, not green." But that should never be between brothers. We may not have a warehouse in every place, but we will. Perhaps it is not necessary with the salt. As we start doing business with each other, this buffer zone, this place of security, is going to be very important.

The vendor choice is very important. This is the other side of the buffer zone. How are we going to be dealing with these manufacturers? He has got to deal with problems according to the dictates established by his own culture, while also being true to our Master. We are going to be dealing with all kinds of people.

Are we going to establish standards for how we deal with these people?

Emet – I felt like Chanowk really had something. Maybe if it was put in a less German way, we could take that mind and teach people a high standard and how to attain it. Maybe that we give them more dignity and give us more of a relationship.

Nun – Maybe that is where Aharon's suggestion comes in.

Emet – That is what is going to make the whole thing gel, is loyalty.

Shoresh – For the most part, we don't really want to be merchants, of looking to establish relationships with these suppliers. As much as possible we want to have our hands on everything. We have to establish standards in every way. I don't think that is our long-term goal to become masters of setting up goals, or relating to Gentile merchants and manufacturers, but of ourselves becoming the manufacturers. As much as possible, we want to be the one doing all these things.

Nun – Wouldn't that be in the hands of the experts? Like Baruch and the salt makers. It wouldn't just be one person and over time we would have many experts.

Shoresh – Nahaliel represented one-half of the problems. There has to be responsibility on the American end of things. Baruch needs to be able to say, "Look, if we give you an order, it has to be in a given number of weeks."

They can say they can live with that or come back with a counterproposal. Otherwise, you are going to be running around in your nation with standards you may not be able to live up to.

Ha-emeq – It might always be in the Third World kind of countries, we really are like the gods, kind of like. Yoneq was looking at Havdalah talking to a group of Brazilian women, and she looked like a queen. As they come into the community, our Father starts to add the dignity befitting a son of God. I remember for the first time hearing that we had somebody sew our clothes for them.

It struck me as odd, because we were so poor. They went to this box of a house, about half of the size of this room, and in the corner was an industrial sewing machine. She was sewing so fast. She was so thankful for the work. It felt like she was a slave or something and we were the masters.

It would be good, like Emet was saying, to form a good relationship with them. Even if they are not saved, as they are kind of simple people and don't think much, then we will in the end be teaching the nations. They will be looking to us.

It isn't bad to be a slave and it isn't bad to be a master, if you are a good slave and a good master. It is not like we are just trying to get the best deal. There are these masses of poor people and when you treat them well, building a relationship with them, you have really made friends with them.

Nun – It is like finding a faithful slave.

Ha-emeq – We want to seek out these people and when we find them give them the incentives they need to stay loyal to us.

Yadutan – There are other aspects of this, as well. We have been growing. I feel our Father is trying to teach us things. We are on a learning curve, preparing us to do our own trading among ourselves. I think our Father has been teaching us a lot.

One thing I have seen is that people are not dedicated to what they are doing. There was a mess up on the order to where I thought I was doing exactly what Baruch wanted. I was the household head, trying to get the candles started, had other responsibilities, etc. We try to run this business of great value and importance, but we treat it as a fly-by-night business.

After that I started to ask for help. Help came, and we have experienced increase. "Wasn't this what you asked for?"

No, we heard, not at all. The orders were inconsistent and we didn't have a fresh memory of the product. We get a product and want to change it a little bit. People make the first order right, the second right, and the third is all messed up.

There is always something, although it helps to go there and check it out. I feel as though our Father is running us through all the problems so we can make our mistakes now. Much greater things and much greater mistakes could come in the future. I think our Father is training us. I know there are all these things, but I personally feel that in every place we have to have people dedicated to it.

There is no way we are not going to mess up. There will be war between the tribes. We are going to fight.

We just recently got a warehouse for the hammock. Sometimes we buy a little bit, but for us it is a lot. They have to buy a certain amount of a border to satisfy us, but it is costly for them. There is never enough time, but always pressure, pressure, pressure. I think the council is going to help bring order.

I know Baruch's heart is that he wants to labor for us and get us going. We have got to have preparation and know what we are doing. We might have to slow down a little bit more. Our pace might be too fast.

Nahaliel – If we don't have these two things, we probably shouldn't offer products to the other tribes:

- Warehouses (buffer zones)
- Full-time workers

The workers have to be men of grace. They cannot be those who throw trouble on Tribal Trading.

Baruch – Things that will make Tribal Trading work is asking manufacturers to do what they are good at it. If we don't, we will get manufacturers who are not proficient at making the products we want.

As we grow up in Tribal Trading we will go more and more towards the wheel of the round table. By the time it reaches that table, we should have already considered how we can support and supply that product.

Nun – It should be proven productivity. We don't want manufacturers who are going to spring surprises on us.

Baruch – Two things to add to Nahaliel's list are:

- Proven products
- Availability

Shoresh – When we worked with Origins, they weren't so stupid as to order 50,000 of them. They wouldn't even let us start production until they were satisfied that we could produce products to their specifications. The initial shipments were subject to very high scrutiny, and as we met the desired standards, the scrutiny fell off until our products came in under automatic approval. That is how it is going to have to be with our suppliers.

Mevaser – We also need to find out whether something is going to sell.

Shoresh – Sometimes if you play it too safe it will never work. I am not going to order it unless it is going to sell. I am not going to make it unless you are going to order it.

Baruch – We are just embarking on a course of Tribal Trading. There is so much more out there than what we have touched. We will have to face issues like, "How much can you produce? How much can you have in your warehouse in six weeks?"

I think the experience we have gained from hammocks is going to have to profit us and guide us.

Israel – Another item to add to Nahaliel's list is:

- Quick payment.

Nun – You are suggesting that the tribes help the weaker ones, like Naftali.

Israel – You won't have the flexibility you need from those tribes unless you pay them promptly, or even give them money in advance. Like over here in Yehudah, I have noticed that there is a lot industry underneath. Set up is a big issue.

Mevaser – Didn't we say that the web site was going to help us capitalize these things?

Baruch – Yes. Right now we are going to have to improvise and make it work in our infancy. Right now we are going to have our web site and the increased turnover of products to help us. Beginnings are the biggest trial in the whole thing.

Yonah – I was very encouraged in Washington to see us making so many things. I feel like we can make more, invest more in the things we are doing. It is one way we are going to be able to secure the quality of the products we make. With people working for us we cannot assure that we are going to make the products on time and according to our specifications.

I think we can develop a lot in what we already have. We can invest more. Now, ben Yadah is in Island Pond. He can show them how to make the sandals and learn there how to make the musical instruments... At the same time, he is going to help our tribe...

Ha-emeq – We got this organically grown cotton and they wove the cloth for us. They took our pattern for us and made our men's and women's underwear. We have some underwear for women, which is as modest as it can be these days. We don't know if there is a means in the tribes that we could sell them. If we could come up with a plan to sell this first shipment, we might have the courage to go ahead and make another order. We also have men's and women's pants.

Chanowk – We still sell clothing. We could sell that clothing in Germany.

Baruch – We will have all the clothing available for you brothers to bring back samples or buy products.

Haggai – The first day of the fair we sell almost all our products and then have little left. We could possibly sell that clothing there. I saw the pants you had.

Ha-emeq – We have the Common Thread label on it. We could disseminate it quickly.

Emet – I would love for us to make products, as Yonah was speaking of. What Tribal Trading has meant to me is that the tribes would have their needs supplied. We make the most beautiful shoes and clothing, but we don't wear that clothing. If we buy and sell this clothing, we could wear it.

I think what is coming up is having a reliable source. If there were an established root there was a regular distribution. Then we can start to rely on one another to get what we need. I would rather spend a little bit more personally to benefit our brothers in Spain. I would rather build up them than whatever company I am building up when I am not buying it from them.

Baruch – The more we buy the more our cost goes down. We sell to our brothers at a very good price. We sell to the Gentiles at a reasonable, competitive price.

Emet – When the maté first came to us, we could have gotten it cheaper. I always wondered if we should be spending the extra money, thinking that our Father would give us the money to invest in our brothers.

Baruch – When Europe bought that maté, it enabled us to buy a container of maté, which put us into another realm with Yerba Latina. That is turning into a relationship that is causing us to be a distributor of maté in the US and then maybe in Canada.

How much does it cost a pound? In Chattanooga they sell it for about \$12.00 a pound. In Nelson it is \$25.00 a pound.

Nun – Why is it so expensive?

Ha-emeq – It is organically grown.

Yadutan – Ours is both organic and kosher. The latter means there is a high standard of cleanliness. A lot of things are *organic*.

Shoresh – In the United States, it can be the other way around. Kosher can be a big joke, with the rabbi blessing a trainload of cooking oil going by.

Baruch – 8.5 tons of this certified organic maté are coming in. We are purchasing it for around \$2.00 a pound.

Don't you think we ought to sell it to the world for less than those prices? (In Nelson, etc.)

Baruch – Yes. Maté is a product we can sell with confidence. Let's add the round table to Nahaliel's list:

Here we are now, and this is all we have for Tribal Trading, and we all have so much to talk about and do. How are we going to get this amazing deal we are getting on maté into a useable form?

Ha-emeq – The more it is going to sell, the more the wheel is going to start turning. It can't just be an interesting thought. Deshe went to the vacuum cleaner place and they filled his mind with the merits of their machine, but he wasn't really convinced.

It is the same principle as the gospel of the Kingdom. When you are persuaded, and you use the products, you can sell them yourselves. Otherwise we are crooks, unjust businessmen, and we are peddling a gospel.

Baruch – What a representative in these wheels is doing will bless his own tribe and also bless Tribal Trading. Once he starts doing these things, like selling maté, he will also be blessing his brothers in Brazil. What can you bring from France to the table so that your brothers in other tribes can sell.

Mate is definitely on the table. They have made a beautiful mate box in Naftali.

Baruch – If we don't get that far, at least we can consider who can help us in our tribes. If there is no one, then it might not be time for our tribe to participate in Tribal Trading.

Aharon – If you are looking for industry, selling these products is instant industry.

Nun – This is encouraging to me because one of the first things we built was a warehouse, although it is now living quarters, a situation we will soon rectify.

Ha-emeq – Remember it is certified organic maté.

Baruch – We can add this to the list:

Product	Source
Maté	Naftali

Ha-emeq – It was much more expensive because of shipping for our brothers in Europe. They have a one year's supply left.

Baruch – If you have this person, the Reuben and Levi representatives, going out and selling products, you can dispense with purchasing it from Yehudah, but order a container from Naftali yourself. Then you can sell it to yourselves at a very good price.

Nun – What is this maté factor?

It is a café in Manitou Springs and they are going to put maté in every drink.

Ha-emeq – Yadutan can show us several samples of beverages he has come up with.

I want to say something right now concerning territories. No one has any business going into another tribal area, other than his own, and buying anything. No one has any business in Yehudah going to Manasseh and getting a great big deal and bringing it back to his tribe. You have to go through the brothers there.

We have to work these things out. You have no business going to Spain, getting these good deals, and bringing it back up to Reuben.

Nun – Those are the checkpoints that make sure we maintain our united front.

Ha-emeq – I have considered ordering something from China. We need to divide up the world, so we know who to go through.

If we do go through the Third World countries and buy things from the sweat shops, are we helping or hurting them? Helping them. On their economy they can eat as much on a dollar a day as we can on twenty.

David ben B'rith – Most of the time when companies make products in foreign countries, the cheap products are the fault of the original investors, not the Third World countries. It would provide work for them and good products for us.

Baruch – Certainly if we are going into this situation we want to meet the kind of people ha-emeq was speaking of. The Tribal Trading web site is finally online, due largely to the sacrifice of the tribe of Yehudah to give up Andre. He has moved to Plymouth to develop our web site.

It has most of the products we produce in Yehudah. Our vision for the Tribal Trading web site goes far beyond

what we can produce in Yehudah. The work these brothers are going to do is going to cause you to have products in your web site that you think are going to sell. When you log onto to our site from France, you would find the products on the web site that Reuben has already decided to market. We have started to build for what we are trying to carry out. The web site only exists in fact as a second floor in our building in Plymouth.

Mevaser – Right now Tribal Trading sells for many different places.

Baruch – We will sell anybody's products we can get into our warehouse. If Chanowk gets a warehouse and puts three products in it, we can change things to accommodate that, and go on from there. So far we have received about a thousand visits and had three sales. They were mainly from the DC area.

Baruch – Commonwealth Woodworks is not going to have its own web site. Their online sales will contribute to the building up of this part of the nation. They will happen according to their respective regions.

Emet – Anyone who goes there for one product will see our other products.

Baruch – In ours, you are going to see what is behind our products. They will provide you with the links that will eventually lead you to the community.

Mevaser Malak – Will cottage industries still do their own mail order catalogue sales?

Baruch – I don't see why not.

Mevaser Malak – Will they have the same price?

Baruch – That is something that needs to be discussed. Are we going to have price mandates?

Sho'er – I don't think we can have uniform prices between New York City and Podunk, Missouri.

Daniel – We sell our shoes through the Shoe Mall, a web site. The requirement for us is that we have to sell it for the full retail price.

Baruch – We don't have suggested retail prices because we work these things out with our brothers. So what if the store in New York sells their candle for \$20.00 and the Tribal Trading web site for \$12.00. If the Tribal Trading web site gets the sale, great, it is helping the nation.

Emet – The difference between the two shouldn't be so great. There should be a formula to work these things out.

Baruch – The web site is kind of on its proving ground in Yehudah. Right now, I don't know. Tomorrow morning someone could drop in and order a hundred candles, or they might not sell at all. We have some distribution set up. We are working on the user interface. We have the greatest variety of products to choose from.

We have to start making use of our wheel and without this, we cannot go much farther.

Mevaser – There is something else that we need to establish, which is the wholesale price Tribal Trading pays to the communities. I was hoping we could make a little greater price wholesale to Tribal Trading since we are limiting ourselves to all the sales in the air belonging to them.

Marketing our products has always been the most difficult thing for us. This could really be an open door.

Shoresh – That kind of issue right there is going to be all the more reason to have a round table. Such issues can be dealt with there because otherwise there is going to be divisions.

Shoresh – It can happen as easily as this, someone making a comment as to why they are only giving us \$10 and selling it for \$20 when they hardly have any expenses to maintain their little web site. The tribal representative hears that and passes on the vision he failed to.

Baruch – At the round table the representatives rotate every three months or so. They are full of vision and pass it on throughout their tribes.

What is on the Tribal Trading web sites in all their different currencies is decided at the round table.

Nahaliel – Will basket-weaving have its own web site?

Haggai – The way I understand it, if you have decided to put your candles on the Tribal Trading web site, you cannot sell it on your own web site.

Nahaliel – There seems to be two different understandings here. Any product we dedicate to the Tribal Trading is dedicated. You don't sell it locally online, but you can in your retail shops.

Shoresh – But if Tribal Trading didn't want certain products, they would be free to market them on the web.

Baruch – Levi's candles could be stocked in the warehouses of several tribes.

Ha-emeq – Who owns the products in the Tribal Trading warehouses?

Baruch – Tribal Trading.

Ha-emeq – So all the tribes should see Tribal Trading as an account, a store where they sell their products as a wholesale account.

Shoresh – The round table is a servant for all the tribes. The representatives are the servants for their tribes. The whole task of the round table is going to be to build up something in a tribe in order to generate income for the building up of each tribe's trading.

Haggai – In North America, if you have decided in the round table to sell Manasseh's candles, can Yehudah sell its candles on its own web site?

Shoresh – I don't think the answer is to create another web site.

According to some people, the candles in Warsaw were cheaper and better than the ones from Palenville. It was very difficult and you can see the controversy.

Shoresh – The people from Palenville were coming down and saying, "Why are you selling their products here?"

Let's apply Pr 17:17 to the Twelve Brothers. Adversity means hardship and affliction. We are going to have these. But we are allied in the same cause. We are together. We are going to be a united front. We are going to think the best of our brother. If we have to do bear the cost we are going to do it because we are establishing a nation. If I, or you, or any of us, bring about the failure through any division, we will have to bear the consequence. Eph 4:2-3 – Make every effort to maintain the unity of the new sons of Jacob. Let's do that and maintain our unity.

Emet – I have vision that we are building a nation. This ship is going to go from tribe to tribe bringing goods from tribe to tribe. People are going to be saved in the ports. It is a way to be devoted to the distribution (*koinonia*). In Europe we can get maté cheaper, but what are we going to do?

If our Father is with us, who can be against us? I have vision for seeing that ship come into Plymouth. But it takes huge amounts of money to purchase and run ships.

Baruch – Certainly this table is our protection. Quails, when they come together to feed, they put the babies in the middle. Looking around they have 360 degree vision. The round table provides protection and is a servant to the nation. We don't want Emet to pay more for maté. If he has to do it now, well, it is good he can make that sacrifice.

This brother, it may be Emet, has eleven other brothers looking out for him.

Aharon – This is the gospel of the Kingdom as a witness.

Daniel – It is going to be a struggle. You can see what we are going to have to go through. It is there. It is what has divided human beings for 6,000 years. As we overcome, it is going to startle the nations, and bring about an end to this age.

Aharon – It has got to be that those around the table would feel it and stand for it and fight for it around the table and in their tribes.

It has got to be the way it is around that circle:

David ben B'rith – Pr 17:17 – The representative of each tribe is concerned with the whole. He is not just inverted over his own tribe. When King David was being attacked, there was a brother there who leaped to his aid. He was a brother born for adversity. In old Israel, one brother was sold by his brothers.

We see that flesh that caused all that and we are spiritual men and we are going to overcome all those things.

Nun – Mt 6:33 — Those men in the center have to be the most objective men in the whole nation. They are

seeking the good of the whole nation. You seek first my Kingdom, and I will graciously supply all these things. I am thankful to see these things fulfilled.

Ha-emeq – It all depends on the way we communicate about the Tribal Trading.com web site. We are either going to make our nation great by putting our products together with our brothers (as a united front – Nun) or have insignificant web sites and an insignificant nation by doing these little things for ourselves.

Think of our web site when you think of web sites. Tell your people we are going to make the greatest catalogue in the whole world. We are going to put all this effort into making all these creative products.

Daniel – We have talked about this for years. Our long-term vision is to have way-out houses, where our products will sell. Our cottage industry should have the vision of selling at them. We give a little here, to the Tribal Trading web site, and it will come back on us in a greater way.

In Palenville they were making this great push to sell all retail, even though Aharon Gregoire could show them in the numbers that they would actually make more money selling wholesale.

Baruch – I have heard for years that we are going to be in every place and I have struggled to believe it. Now we are in Groton and I can see us being in the next little town. We are going to have Common Sense Wholesome Food Stores, etc., throughout our towns. We are going to build our Industries around selling wholesale to our way out houses and their stores.

Let me find out how, if we are going to have shoe shops in Cocksackie and other places, down south, how does that fit in?

Aharon – Our vision in cottage industries for going wholesale is to sell to our cottage industries and our Tribal Trading web site.

Daniel – At this point I don't see the shoe shops mixing in with Tribal Trading because it is not really us.

Nun – How about our own shoes?

Daniel – Yes, that fits in with Tribal Trading.

Haggai – It really makes sense that Tribal Trading takes whatever is sold “through the air.” It is the way to do it. There was something missing in the January meetings.

Daniel – I am not saying that we can't sell retail. I am just saying that we have to look to the future. We will be content with food and clothing in our communities.

I think a lot of people think that when you work wholesale you have to work night and day, but when you sell retail, you have to work less.

Emet – Selling wholesale gives me more vision for having a stable industry.

Daniel – All the while people were talking about selling retail, Shoresch was plugging along selling wholesale. His was the most successful cottage industry.

Shoresch – You have to use common sense. For instance, the shoes France makes might require personal attention to make sure they fit. There are certainly industries that we don't want to do wholesale, like bakeries.

Maqor – We had an experience like this, selling 13 pairs of custom moccasins, of which eight were returned. Therefore we had to make some 21 pairs to sell those moccasins, and we suffered a great loss.

(Looking at the box the Naftali brothers made for maté...)

Sho'er – Who did the artwork?

Yadutan – The brothers in Naftali did.

How similar does a sprig of maté look to a sprig of marijuana?

Baruch – Not very.

Still, it calls the image to mind.

Ha-emeq – Looking at the box brings up the topics of packaging and documentation. We should memorize all the factors about the maté, the salt, the clothing, so we can tell others why they are so good.

I have heard the salt has gone up in price, twice as much, because of the oil spill. In South America they have the same process and you can get the salt much less expensively. But do we say the salt is from the Celtic Sea?

Ha-emeq – Yes.

Our Father made the sea so nice up there; He was partial.

Ha-emeq – Yes, but if there is ocean all over, we can get it from anywhere.

Well, why wouldn't you say that? They sell all kinds of pills with no analysis whatsoever.

Baruch – One of the claims about the Celtic Sea Salt is that it is harvested on French green clay.

That is just hype too. You have heard of advertisement, haven't you. I don't want to take away from anything, but I don't want to be hoodwinked either. I want our brothers to prosper from that salt, but it is so expensive and is treated like a god.

Baruch – We are paying \$0.32, an increase that is not quite double for what we used to pay.

Why don't you check it out?

Baruch – Yadutan did his part but we didn't do the salts from Reuben and Naftali together so it wasn't objective. I think that is very necessary and otherwise we are not going to have the confidence to stand behind it.

You have to understand, we have taught about the unjust people who aggrandize themselves by selling something that they hype beyond what they know to be true.

Ha-emeq – Down in South America the seas can be quite polluted too.

I believe that salt is good. They sell that Celtic Salt in Australia like gold.

Yadutan – I think over things like this is where we are going to be tested. Naftali can get salt for 5 or 10 cents less. Now Issachar is not exporting anything else, and their salt is about the same price. What are those twelve men going to do? If the difference is so little, won't they help Issachar?

That is true, that is right.

Yadutan – We are not just doing commerce, we are trying to promote the nation.

How much less can you get the salt for?

Yadutan – Less than that, about 3 cents a pound.

Wouldn't that make the nation prosper, to sell it cheaper, even though it would hurt Reuben?

BOY's Predicament

Let's go back to Keli again. I will let Israel speak.

Israel – I just think we should help Keli. He needs money, basically, so we can help him.

Baruch – The biggest need is men right now. Men means money right now.

It is not just that if he took men he would prosper. Naftali sent some men and they earned \$90,000 for the farm they got there.

Keli – It is not so bad on the East Coast.

Mevaser – One thought I had was that the rain at the DC Event forced us to turn outward. That was really good. There are a lot of people who are from California who maybe we should consider sending there. Same with people from the Washington area. I think it would be nice to keep families together as much as possible. There are a lot of people in Manasseh from California.

Don't tell Sehyah that.

Sehyah – He already knows.

Daniel – I am going to help Keli as much as I can.

Nun – Nathaniel would love to help him.

Keli – We will have to have someone that is licensed here and knows the code. As far as money I don't think that anyone really has any answers.

Ha-emeq – But maybe we do have some men. Maybe the tribes could send some men on Monday.

Keli – In the NJ, CA, and Washington jobs, I could use some laborers. They will learn after doing the same thing over again for a few weeks. It doesn't work if I have too many untrained people. But if I have enough trained people, eventually the untrained becomes trained.

The benefit of sending men is that they would get some money.

Keli – Some of what we have to do is figure out how to pay the debt on the Washington event. Maybe next week we can borrow enough money to get Gad out of trouble. Eventually we have to make the money to pay it off. I was talking to Shoresheh earlier. Once he gets his farm paid off, we can borrow against that again.

Eventually everything is going to have to be paid off.

Daniel – In Yehudah we will have to judge what to do with the proceeds of the sale of the house in Bellows Falls

Nun – And there is absolutely no way we can get that money released to us?

Daniel – We have mechanical liens on the property.

Keli – I actually got a hold of him today and he said he is hoping to release \$25,000 a week for the next few weeks. He has tried but he has gotten into trouble. They did pay us some money two weeks ago.

That was how we got behind. It was kind of like the freeway. One person slows up, then another, and two miles back, you come to a full stop.

Keli – He called me back and I told him I needed a \$100,000 right away and that is when he told me about the \$25,000 a week.

Keli is going to tell you a little bit about a farm.

Keli – They call it a farm. It has ten acres, with a restaurant on it. It is owned by this chiropractor that we know. It is about half an hour west of here.

Nun – How far away is it from Boston?

Keli – About an hour and a half.

He wants us to have it?

Keli – He said, “I know you don’t have any money, but come over and look. You are the only people on earth who could take care of it like the way I want you too.” The man lives and works near us. His health is failing and he is trying to tie up his loose ends. He drives out there every week. He did an amazing alternative energy type of thing there. A lot of alternative people live around there. He calls it a farm but it is not really a farm. When the man heard that we were going to go tomorrow, he said he would like to see us.

The Wheel Inside of the Wheel, with Eyes All Around

Baruch – What I would like to do next is go back to the round table and see what we can establish about it.

Nun – We have said it is foundational.

It is the wheel inside of the wheel. The eyes all around guard us. We see every aspect of any division that is coming in. Money is what will divide us. That is the biggest thing. The wheels within wheels with eyes all around is what will protect us.

Baruch – Who are these people in our tribes. They may not have both people right now. Yadutan and I have been functioning as both of these people.

Mevaser – I was thinking of our circumstance in our tribe. We have someone who is really good at making contacts and networking with people. It seems to me that the people in the central table have to be able to present their tribe and where they are at, but not just protect their own tribe. Those people have to have a lot of grace and be diplomats. Kariy does well at home, but I don’t think I would want to send him to that table.

Baruch – I don’t think it should be the tribal heads who are here, but maybe that is all some of the tribes have to bring to the table. The table has to remain completely objective, without showing preference to any one tribe.

Mevaser – At the beginning there are a lot of foundational things to work out, not just sales.

Baruch – As other tribes start to participate, there are going to have to be spiritual men who can make sound judgments.

This person might be able to stay in a place with Tribal Trading for up to a year. The person in the outer wheel may not be a tribal head, but his adjutant dealing with such matters. He probably has more expertise in this area than the tribal head.

Baruch – Let’s discuss who we have for the round table.

Tribe	Tribal Traditions	Represent
Yehudah		Baruch
Reuben		Hushai
Gad		Nadiv
Asher		Israel
Naftali		Yadutan
Manasseh		Kariy and Mevaser
Shimon		Diego and Malak
Levi		Ephraim and Kepha
Issachar		Qashab
Zebulun		--
Yoceph		Aharon
Benyamin		--

Baruch – Let’s start talking about products. I will be Yehudah once we get the round table established.

Daniel – We have been into buying and selling more than creating new products.

Products from the Tribal Area of Yehudah

Baruch – We have the following:

- Furniture
- Soap and body care products
- Maple syrup in the future
- Tinctures
- Wrought iron from the forge, eventually
- Clothing (linen pants and skirts, cotton undergarments)
- MSM

Figuring out what products we need and what we are using a lot of is why we need the round table. What will be the next good addition to bring to that store that Aharon is selling to?

Nun – We used to sell some of our maple syrup.

Baruch – What we have to remember is that this functions on demand. We use tea tree oil. There is a large market for it, and only two or three producers of it in the United States. We come to the table and say, “Does anybody know where to get tea tree oil?”

And then someone says, “I do.”

We will be making MSM available as well.

Ha-emeq – Shoresch could make that cream so fast.

Baruch – Please consider for your own people that we have MSM and very good Echinacea. There will be pricing for these items and I will give the list to the brothers on this list.

Products from the Tribal Area of Reuben

Haggai – We have these products:

- Salt
- French green clay
- Lavender
- Sandals
- (Auction Items)

Mevaser – Mixing lavender oil with oil and leaving it on your hair is wonderful for getting rid of lice.

Baruch – Things he finds on auctions could be offered up for sale on Tribal Trading.

Haggai – We have duffel bags right now, 300 of them.

Ha-emeq – It would be nice to have different things for sale.

Haggai – Yes, like specials.

Products from the Tribal Area of Gad

Maqor – Our tribe has the following for sale:

- **Common Ground**
- **Organic flax seed**
- **Very good beeswax**
- **Hemp**

Products from the Tribal Area of Asher

Israel – The dollar is strong in Australia so you might want to sell products in Australia.

- **Tea Tree Oil**
- **Menuchah Honey**
- **Seaweed**
- **Eucalyptus**
- **Wool (merino)**
- **Waxed cotton products**
- **Woolen soakers**
- **Coconut oil**
- **Palm oil**
- **Exotic woods**
- **Baskets**
- **Pottery**